

central government department using traditional travel consultants

Hatch Ferguson was approached by a large government department to handle a major international travel operation, involving complex and unusual arrangements.

They needed to find an agent reliable and strong enough to cope with the massive volume using traditional travel consultants. Budgetary constraints were tight and itineraries were complex, often involving travel to remote locations.

Hatch Ferguson deployed a dedicated team of specialist travel consultants capable of placing people accurately in the most difficult locations, while delivering exceptional value for money.

The Hatch Ferguson service was reviewed on a regular basis as part of the account management process, and the high standards set by the client were consistently maintained.

This case study demonstrates Hatch Ferguson's ability to deal effectively with the additional rigors of a Central Government Department, and gives a clear indication of the company's competence to handle the travel requirements of any major business.